

Dadaba Consult – Capabilities Statement

Dadaba Consult is the strategic advisory arm of Dadaba Group, providing investment advisory, market entry, public-private partnership (PPP) structuring and project management services across Ghana and wider Africa. We work with investors, governments, development partners and private sector sponsors to turn high-potential ideas into bankable, implementable projects with real impact.

1. Who We Are

Dadaba Consult operates at the intersection of finance, policy and implementation. Sitting within the broader Dadaba Group ecosystem, we leverage our network in real estate, agribusiness, energy, infrastructure, ESG and creative industries to design practical solutions that respond to local realities and global investor standards.

Our role is to connect capital, opportunities and capable execution teams – ensuring that projects are technically sound, commercially viable, socially responsible and aligned with national development priorities.

2. Core Service Lines

2.1 Investment Advisory & Capital Structuring

- Pre-feasibility and feasibility assessments for proposed investments.
- Financial modelling, scenario analysis and project valuation.
- Investment memoranda and bankable business plans for equity and debt financing.
- Transaction readiness support and investor packaging for projects across Africa.
- Support on deal structuring, term sheet review and negotiation alongside client counsel.

2.2 Market Entry & Expansion Strategy

- Country and sector scans for investors entering Ghana and West Africa.
- Regulatory and policy mapping, including licenses, permits and compliance pathways.
- Partner mapping and introductions (technical partners, off-takers, distributors).
- Go-to-market strategies for new products, services and joint ventures.
- Localization strategies that incorporate culture, traditional leadership and community engagement.

2.3 Public-Private Partnerships (PPPs) & Project Structuring

- Identification and prioritisation of PPP opportunities with public sector counterparts.
- Concept notes, project preparation and early-stage structuring for PPP pipelines.

- Allocation of risks, responsibilities and revenue streams between public and private parties.
- Support to government and sponsors on PPP policy interpretation and procurement processes.
- Drafting of high-level term sheets and inputs to concession agreements with legal counsel.

2.4 ESG, Impact & Development Advisory

- ESG and impact integration into project design, with clear metrics and KPIs.
- Alignment of projects with SDGs, national development plans and climate priorities.
- Stakeholder mapping and engagement plans (communities, traditional authorities, regulators).
- Development of ESG policies, codes of conduct and risk management frameworks for clients.
- Impact reporting narratives and data support for investors and development partners.

2.5 Project Management & Implementation Support

- Project management office (PMO) setup for complex, multi-stakeholder initiatives.
- Workplan development, milestone tracking and risk mitigation planning.
- Coordination across technical, legal, financial and regulatory workstreams.
- Vendor, consultant and contractor selection support and oversight.
- Monitoring & Evaluation (M&E) frameworks to track delivery and impact.

3. Sector Focus

Dadaba Consult focuses on high-impact, scalable sectors such as:

- Real Estate & Urban Development – mixed-use developments, affordable housing, smart communities.
- Agribusiness & Agritech – value chains for staple crops, high-value exports, storage and logistics.
- Energy & Infrastructure – small-scale renewables, captive power, industrial parks, transport links.
- Mining & Natural Resources – responsible exploration support, local value addition, supply-chain services.
- ESG & Climate Solutions – carbon projects, climate-smart agriculture and nature-based solutions.
- Creative & Cultural Industries – film, entertainment, tourism and heritage-linked developments.

4. Geographic Footprint

Our primary base is Ghana, with growing relationships across West Africa and select global partners in Europe, the Middle East and Asia. Through Dadaba Group's network of investors, advisors and institutional contacts, Dadaba Consult is able to originate and structure opportunities that connect African projects with global capital and expertise.

5. What Sets Dadaba Consult Apart

- Local Depth, Global Reach – Deep understanding of Ghanaian and West African markets, combined with access to international investors and technical partners.
- End-to-End Support – Ability to accompany clients from concept and feasibility through to financing and implementation support, not just at the transaction stage.
- ESG and Impact Lens – Strong focus on climate, community and governance, embedded in our advisory approach and backed by Dadaba Group's ESG platforms.
- Access to a Multi-Sector Ecosystem – Direct linkages into Dadaba Group's portfolio in real estate, agro, mining, carbon, entertainment and more, enabling practical partnerships and pilots.
- Cultural Intelligence – Experience working with traditional leaders, local authorities and communities to ensure projects are socially accepted and sustainable.

6. Typical Clients & Engagement Models

We advise a diverse set of clients, including:

- Local and international investors seeking bankable projects in Ghana and West Africa.
- Project sponsors and developers looking to strengthen their business case and attract capital.
- Government agencies and state-owned entities working on PPPs and strategic initiatives.
- Development partners, DFIs and foundations designing programmes with private sector participation.
- Corporates pursuing ESG transformation, market expansion or diversification in Africa.

Engagement models include:

- Fixed-scope advisory mandates for specific studies or transactions.
- Retainer-based strategic advisory for ongoing pipeline development and deal support.
- Joint project development with Dadaba Group, where interests are aligned and permitted.
- Capacity-building workshops on investment readiness, PPPs and ESG integration.

7. Governance & Quality Assurance

Dadaba Consult operates under Dadaba Group's governance framework, including Code of Conduct, ESG Policy Pack and risk management toolkit. Engagements are led by senior advisors with oversight from the Executive Chairman and an internal review committee to ensure quality, confidentiality and alignment with our ethical standards.

8. Contact

To explore how Dadaba Consult can support your next project or investment, please contact:

Dadaba Consult

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